

You Are Invited To Our Webinar Tuesday, November 20<sup>th</sup>/2018

**Integra International  
Webinars call times:**

8:00am Los Angeles  
9:00am Phoenix  
10:00am Dallas  
11:00am New York  
4:00pm London  
5:00 pm Central Europe  
12:00 am Next Day Tokyo  
1:00 am Next Day  
Melbourne

**2.0 Hours CPE  
Session will be recorded**

No cost to register

**RSVP to Laurie Daschuk – Integra  
Global Administrator**  
[Laurie.daschuk@integra-international.net](mailto:Laurie.daschuk@integra-international.net)

**Next webinar:  
December 18, 2018  
International Tax**

Presented by Isabel  
Goldberg – Kabat ,  
Schertzer, De La Torre,  
Taraboulos & Co., LLC

**\*View past webinar  
recordings on Integra  
Interactive Library**

## **Topic: Does the Tax Cuts & Jobs Act (TCJA) Trump Business Valuation?**

**Webinar Description**

The 2017 Tax Cut and Jobs Act (TCJA) is the biggest transformation of the Internal Revenue Code in decades and its impact on business valuation matters is astounding!

This session will cover how key tax law changes impact business valuation, challenging practitioners to examine what they have done in the past and how they may need to approach things going forward.

**Learning Objectives** - this session will concentrate on the aspects of the new tax law most affecting business valuations including:

- A brief overview of relevant TCJA's provisions.
- The importance of the management interview - Is it reasonable to expect that tax savings will fall directly to the bottom line or will management have other plans for the increased cash flow?
- Tax affecting pass-through entities is always controversial. Has the new Qualified Business Income Deduction ... QBID complicated the situation? Impacts on pass-through entity taxation, including QBID examples, will be covered.
- The implications of TCJA on both the income and market approaches will be significant. Accelerated depreciation on CapEx, projecting future earnings streams subject to sunsetting tax provisions, reasonable compensation's impact on QBI, loss limitations, and the question of relevancy of past valuation multiples will be addressed.
- Cost of capital and WACC considerations are impacted by TCJA – new tax rates, QBID & pass-through entities, historical vs supply-side ERP, interest deduction limitations and more!
- Any applicable technical corrections, IRS Temporary Regulations or 2018 updates to the law will also be covered.