

## Member Referrals – April / May, 2016

### Kamphaus Henning Hood, Cincinnati, OH, USA

Steve hood thanked Susan Levinstein from HMWC in Los Angeles for the Caseware assistance for one of his projects.

### RCBM, Carrollton, TX, USA

Oscar Mary advises that “Carolina Perez (Guadalajara) was contacted by a consulting firm asking for help with one of its clients - a large restaurant chain with different business in the U.S. Lack of confidence of the owner with the current professional firm moved him to look for alternate tax and accounting services. Carolina made the first contact and has referred our firm to help them solve the current issues. We are discussing terms and conditions and expect to start working in the next 2 weeks.”

### Gilmour Group, Vancouver, BC, Canada

Angela Hardbattle reported that Chuck Haviland from Miller Haviland Ketter in Kansas City referred us one of their client’s Canadian corporation to prepare the Canadian tax return.

Dave Sran reported that “My referral was not a real referral. I thanked Antonio Martinez (Tijuana) for giving me a referral for nice places to visit in Mexico. I had to earn a t-shirt somehow so I thought it would be funny.”

### BF Consulting, Vienna, Austria

Franz Schweiger reports that he just made a referral – a tax question to Chile, Argentina and Mexico. One of our IT consultant services clients with operations in Austria, Germany and Brazil is now expanding services to customers in Argentina, Chile and Mexico. Roberto Condoleo (Argentina), Marcelo Munoz and Claudio Salcedo (Chile) and Pablo Limon (Mexico) are very supportive. Fees are charged for answering the tax questions.

### GrossDukeNelson, Atlanta, GA, USA

Bill Gross referred a client eFolder, Inc to Grant Gilmour in Vancouver.

Ed Kennedy had a broadcast e-mail sent to all USA members asking for assistance with a corporate reorganization.

## Wilder Coe, London, UK

Tim Cook reported on two referrals:

1. A newly appointed Global CEO (previously European CEO based in London) moved to Australia. The auditors of company (PWC) were appointed to deal with Australian Personal Tax filings. Due to errors made by PWC, the CEO was able to convince the board to allow him to use the Integra firm in Melbourne - Banks Group.
2. A personal tax case was referred to Brokstein and Rosen in San Francisco. Our client is a member of a number of USA partnerships and has been requested to file US returns by the IRS.

Stefanie Feiste reported "Wagemann + Partner in Berlin had a question regarding a British client of theirs, who will receive a pension from private investments from the UK in the future. Colin Meager (Birmingham) helped out explaining what kind of pension the client has and gave some background about the system in the UK. He showed how the British taxes apply to the pension. Wagemann + Partner was therefore fully able to reply to the client's questions and would like to thank Colin Meager and team for the swift and comprehensive reply.

Ian Saunders incorporated a new company for a client of Marzena Richter from Staniszewski & Richter our member firm in Warsaw.

## Swenson Advisors, San Diego, CA, USA

Brian Mendez reported on three referrals:

1. Swenson was contacted by Ron at Abeles and Hoffman to assist in a litigation case. We are currently in the process of performing the work with a jury case scheduled for 2017.
2. Swenson was contacted by Ken Nunes of Caliber Advisors (a new Integra member and valuation firm) to perform some due diligence work for one of their clients who is selling their business.
3. Swenson contacted Jens from Wagemann and Partner in Berlin related to a litigation case we were working on with one of our clients. Jens gave us some good information and was willing and ready whenever we needed him. It was nice to know that we had intelligent contact if we needed it!

### Binstock, Rubin et al, Miami, FL, USA

Les Adler reported that Glass Jacobson (Baltimore) continues with an ongoing referral for a HUD audit which they are performing on behalf of a client of ours.

### Hunter Accountants, Bristol, UK

Mark Hunter suggested that one of his clients contact Phil Levi (Montreal). The client runs a small firm of solicitors with his wife in Bristol and needs some Canadian tax advice as they are moving to Nova Scotia in August.

### DPA Expertise Conseil, SARL, Nogaro, France

Patrice Dando sent the following e-mail:

“In February, we asked A3C with Moez Djemel and Nourredine Zougah in Tunisia to help us to check the inventories held by one of our clients in Tunisia. They did the job very well. So it was interesting for them, for our client, and for us as they facilitated my job, thanks to INTEGRA.

Recently we were asked by TAX GROUP in SLOVENIA to make research about a project one of their clients has in France. We finished the job and sent them the information.”

### Feldstein & Associates, Toronto, Canada

Alan Goldberg reported that their firm continues to do work for GrossDukeNelson in Atlanta for a few of their clients with Canadian tax issues.

He goes on to report that “after the Vancouver conference, I received a call from a client of Leaf Saltzman that we did work for many years ago. They are looking into a new contract in Canada and need some tax advice before they proceed.”

### Glass Jacobson, Washington, DC, USA

Doug White had a broadcast e-mail sent to the worldwide membership asking for assistance from anyone with experience in the nuclear energy business.

### Caras & Shulman, Boston, MA, USA

Angela Marks had a broadcast e-mail sent to all members in Canada, USA, UK, Ireland and Australia asking for recommendations of performance review software.

Fenner, Melstrom & Dooling, Detroit, MI, USA

David Heimbuch had a broadcast e-mail sent to all USA members asking for help with MFN (Most Favored Nations) audit work.